

DIRECT-TO-INDUSTRY JOBS

This resource lists actual industry jobs/titles that were secured by 2022 PharmD graduates without a fellowship.

POSITIONS BY FUNCTIONAL AREA

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
AbbVie	Pharmaceutical/Biotech Company	Senior Clinical Pharmacologist	Clinical Development
Agilent Technologies	Other	Clinical Affairs Scientist	Clinical Development
Amgen	Pharmaceutical/Biotech Company	Process Development Scientist	Clinical Development
Amgen	Pharmaceutical/Biotech Company	Senior Oncology Specialist	Clinical Development
Argenta	Other	Staff Scientist	Clinical Development
Artia Solutions	Management Consulting Firm	Clinical Research Analyst	Clinical Development
Artia Solutions	Management Consulting Firm	Clinical Research Analyst	Clinical Development
AstraZeneca	Pharmaceutical/Biotech Company	Clinical Supply Study Lead	Clinical Development
Biocryst	Pharmaceutical/Biotech Company	Clinical Pharmacologist	Clinical Development
Biogen	Pharmaceutical/Biotech Company	Clinical Supply Management Sr. Specialist	Clinical Development
Biogen	Pharmaceutical/Biotech Company	Specialist, Clinical Site Support	Clinical Development
Biohaven	Pharmaceutical/Biotech Company	Clinical Development Operations Associate	Clinical Development
Bristol Myers Squibb (BMS)	Pharmaceutical/Biotech Company	Associate Clinical Scientist	Clinical Development
Bristol Myers Squibb (BMS)	Pharmaceutical/Biotech Company	Research Investigator	Clinical Development
Burning Rock	Pharmaceutical/Biotech Company	Translational Medicine Scientist	Clinical Development
Care Access	Clinical Research Organization	Clinical Research Coordinator	Clinical Development
Circuit Clinical	Clinical Research Organization	Patient & Site Strategy Lead	Clinical Development

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
Climb	Clinical Research Organization	Clinical Research Coordinator	Clinical Development
Cynosure Consulting LLC	Management Consulting Firm	Medical Writer	Clinical Development
DM Clinical Research	Clinical Research Organization	Unblinded Clinical Research Pharmacist	Clinical Development
Eli Lilly	Pharmaceutical/Biotech Company	Clinical Trial Supply Management	Clinical Development
Eli Lilly	Pharmaceutical/Biotech Company	Principal Scientist	Clinical Development
Eli Lilly	Pharmaceutical/Biotech Company	Clinical Trials Capabilities Associate	Clinical Development
Examine.com	Other	Medical Writer	Clinical Development
GlaxoSmithKline (GSK)	Pharmaceutical/Biotech Company	Oncology Supported Studies Coordinator: Associate Director	Clinical Development
IQVIA	Management Consulting Firm	Clinical Trials Associate II	Clinical Development
Johnson & Johnson	Pharmaceutical/Biotech Company	Product Drug development	Clinical Development
Johnson & Johnson	Pharmaceutical/Biotech Company	Large Molecules Drug Product Development	Clinical Development
LabCorp Drug Development	Pharmaceutical/Biotech Company	Snr. Manager, Drug Development Rotational Program	Clinical Development
Longeveron Inc	Pharmaceutical/Biotech Company	Clinical Scientist	Clinical Development
Medpace	Clinical Research Organization	Feasibility Coordinator	Clinical Development
Medpace	Clinical Research Organization	Clinical Packaging & Supplies Specialist	Clinical Development
Medpace	Clinical Research Organization	Clinical Research Associate	Clinical Development
Medpace	Clinical Research Organization	Clinical Research Associate	Clinical Development
Oncology Research Group	Clinical Research Organization	Disease Area Analyst	Clinical Development
Parexel	Clinical Research Organization	APEX Clinical Research Associate	Clinical Development
Parexel	Clinical Research Organization	Sr. Project Specialist	Clinical Development

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
Parexel	Clinical Research Organization	Sr. Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Sr. Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Senior Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Senior Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Sr. Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Senior Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Senior Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Sr. Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Sr. Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Sr. Project Specialist	Clinical Development
Parexel	Clinical Research Organization	Senior Project Specialist	Clinical Development
Parexel	Clinical Research Organization	APEX CRA	Clinical Development
Parexel	Clinical Research Organization	APEX CRA	Clinical Development
Parexel	Clinical Research Organization	Sr. Project Specialist	Clinical Development
Pfizer	Market Access	Senior Scientist	Clinical Development
Pfizer	Pharmaceutical/Biotech Company	Project Planning Director	Clinical Development
PSI CRO AG	Clinical Research Organization	Clinical Trial Administrator	Clinical Development
Q-square Buisness Intelligence	Clinical Research Organization	Clinical Data Manager	Clinical Development
Regeneron	Pharmaceutical/Biotech Company	Clinical Study Specialist	Clinical Development
Regeneron	Pharmaceutical/Biotech Company	Temp Clinical Study Specialist	Clinical Development

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
Syneos Health	Management Consulting Firm	Clinical Research Associate	Clinical Development
Syneos Health	Management Consulting Firm	Clinical Research Associate	Clinical Development
Taiho Oncology	Pharmaceutical/Biotech Company	Manager, Clinical Pharmacology	Clinical Development
Takeda	Pharmaceutical/Biotech Company	Clinical Pharmacologist	Clinical Development
Bayer	Pharmaceutical/Biotech Company	Business Development & Licensing Associate	Commercial
Bristol Myers Squibb (BMS)	Pharmaceutical/Biotech Company	Business Insights & Analytics Associate	Commercial
Ferring	Pharmaceutical/Biotech Company	Marketing Services Specialist	Commercial
Pharmacyclics (AbbVie)	Pharmaceutical/Biotech Company	Senior Oncology Marketing Manager	Commercial
Sanofi	Pharmaceutical/Biotech Company	Consumer Marketing Manager	Commercial
AESARA	Market Access	Visiting Scientist	Market Access
Alexion	Market Access	US Patient Marketing Metabolics	Market Access
Komodo Health	Market Access	Area Vice President	Market Access
Mallinckrodt Pharmaceuticals	Pharmaceutical/Biotech Company	Hepatology Product Manager	Market Access
Mosaic Group	Market Access	Copywriter	Market Access
Precision Medicine Group	Agency	Scientific Associate	Market Access
Precision Medicine Group	Agency	Scientific Associate	Market Access
Precision Medicine Group	Agency	Scientific Associate	Market Access
Precision Medicine Group	Agency	Scientific Associate	Market Access
Precision Medicine Group	Agency	Engagement Support Analyst	Market Access
Precision Medicine Group	Agency	Engagement Support Specialist	Market Access
Precision Medicine Group	Agency	Scientific Associate	Market Access

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
Precision Medicine Group	Agency	Senior Analyst	Market Access
Precision Medicine Group	Agency	Scientific Associate	Market Access
Precision Medicine Group	Agency	Scientific Associate	Market Access
Vanda Pharmaceuticals	Pharmaceutical/Biotech Company	Associate Account Manager	Market Access
Xcenda	Market Access	Manager	Market Access
Xcenda	Market Access	Client Strategy and Sales Analyst	Market Access
Xcenda	Market Access	Customer Engagement Analyst	Market Access
Amgen	Pharmaceutical/Biotech Company	Medical Communications Manager	Medical Affairs
Ashfield	Management Consulting Firm	Medical Information Specialist	Medical Affairs
Ashfield	Management Consulting Firm	Medical Information Specialist II	Medical Affairs
Bausch Health Companies Inc	Pharmaceutical/Biotech Company	Medical Information Consultant	Medical Affairs
Bristol Myers Squibb (BMS)	Pharmaceutical/Biotech Company	Hematology Competitive Intelligence Sr. Manager	Medical Affairs
Champions Oncology	Management Consulting Firm	Medical Affairs Associate	Medical Affairs
ChemoCentryx	Pharmaceutical/Biotech Company	Medical Communications & Publications Specialist	Medical Affairs
Defender Pharmaceuticals	Pharmaceutical/Biotech Company	Medical Science Liaison	Medical Affairs
Dendreon	Pharmaceutical/Biotech Company	Medical Information Specialist	Medical Affairs
Eli Lilly	Pharmaceutical/Biotech Company	Global Scientific Communications Manager	Medical Affairs
Eversana	Agency	Medical Strategist	Medical Affairs
Ferring	Pharmaceutical/Biotech Company	Medical Affairs Operations Associate	Medical Affairs
Health Science Communications	Agency	Medical Associate	Medical Affairs

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
Johnson & Johnson	Pharmaceutical/Biotech Company	Medical Information Specialist	Medical Affairs
Kowa Pharmaceuticals	Pharmaceutical/Biotech Company	Medical Information Associate	Medical Affairs
Kyowa Kirin	Pharmaceutical/Biotech Company	Medical Affairs Project Manager	Medical Affairs
Kyowa Kirin	Pharmaceutical/Biotech Company	Medical Affairs Project Manager	Medical Affairs
Kyowa Kirin	Pharmaceutical/Biotech Company	Medical Affairs, Project Manager	Medical Affairs
Novocure	Pharmaceutical/Biotech Company	Manager of Global Publications	Medical Affairs
PAN Foundation	Agency		Medical Affairs
Pfizer	Pharmaceutical/Biotech Company	Medical Operations Manager	Medical Affairs
Precision Medicine Group	Agency	Clinical Services Intern	Medical Affairs
Regeneron	Pharmaceutical/Biotech Company	Medical Information Manager	Medical Affairs
Sanofi	Pharmaceutical/Biotech Company	Field Project Manager	Medical Affairs
Sanofi	Pharmaceutical/Biotech Company	Global Field Based Medical Capability Lead	Medical Affairs
SB Pharma Solutions	Management Consulting Firm	Medical Information Specialist	Medical Affairs
Taiho Oncology	Pharmaceutical/Biotech Company	Global Medical Affairs Communications Manager	Medical Affairs
The Scienomics Group	Agency	Medical Associate	Medical Affairs
The Scienomics Group	Agency	Medical Associate	Medical Affairs
The Scienomics Group	Agency	Medical Associate	Medical Affairs
The Scienomics Group	Pharmaceutical/Biotech Company	Medical Associate	Medical Affairs
United Therapeutics Corporation	Pharmaceutical/Biotech Company	Medical Affairs Associate	Medical Affairs
Vertex Pharmaceuticals	Pharmaceutical/Biotech Company	Global Scientific Communications Strategy Co-op	Medical Affairs
AdMed Inc	Agency	Medical Writer	Medical Writing

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
AdMed Inc	Agency	Medical Writer	Medical Writing
AlphaGroup Medical Communications	Agency	Medical Editor	Medical Writing
ApotheCom	Agency	Associate Medical Writer	Medical Writing
Coeus Consulting Group	Management Consulting Firm	Medical Researcher and Writer	Medical Writing
CSL Behring	Pharmaceutical/Biotech Company	Medical Writer	Medical Writing
Envision Pharma Group	Pharmaceutical/Biotech Company	Associate Medical Writer	Medical Writing
H4B Chelsea	Agency	Copywriter	Medical Writing
H4B Chelsea	Agency	Pharmaceutical Copywriter	Medical Writing
Havas Life New York	Agency	Copywriter	Medical Writing
Lumantia	Management Consulting Firm	Medical Writer	Medical Writing
Omnicom	Agency	Senior Medical Copywriter	Medical Writing
Peregrine	Market Access	Medical Writer	Medical Writing
Philips	Other	Medical Writer	Medical Writing
Physicians' Education Resource	Agency	Associate Medical Writer	Medical Writing
Precision Medicine Group	Agency	Medical Writer	Medical Writing
Precision Medicine Group	Agency	Medical Writer	Medical Writing
Precision Medicine Group	Agency	Medical Writer	Medical Writing
PTCE	Agency	Freelance Medical Writer	Medical Writing
SB Pharma Solutions	Management Consulting Firm	Medical Writer	Medical Writing
Seagen	Pharmaceutical/Biotech Company	Medical Writer	Medical Writing
TRI	Clinical Research Organization	Oncology Medical Writer	Medical Writing

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
WMW	Market Access	Medical Writer	Medical Writing
AbbVie	Pharmaceutical/Biotech Company	Pharmacist	Other
AbbVie	Pharmaceutical/Biotech Company	Supply Chain Brand Manager	Other
Amgen	Pharmaceutical/Biotech Company	Special Project Coordinator	Other
Bond and Matter	Agency	Strategic account Manager	Other
Bond and Matter	Agency	Strategic Account Manager	Other
Caris Life Sciences	Pharmaceutical/Biotech Company	Cognitive Computing Delivery Manager	Other
Covetrus	Pharmaceutical/Biotech Company	Pharmacist	Other
Cureatr	Agency	Clinical Data Pharmacist	Other
Genentech	Pharmaceutical/Biotech Company	Materials Management Intern	Other
Horizon CME	Agency	Pharmacy Intern	Other
Johnson & Johnson	Pharmaceutical/Biotech Company	Vendor & Capacity Management Associate Director	Other
Jubilant Pharma	Pharmaceutical/Biotech Company	Pharmacist	Other
Massachusetts Biomed Lab Inc	Other	Manager	Other
Nuclear Diagnostic Products	Other	Pharmacist	Other
Otsuka	Pharmaceutical/Biotech Company	ReadyNow Home Office Personnel (developmental program)	Other
Rapid-Trace	Other	Quality Assurance Manager	Other
RevHealth	Agency	Account Manager	Other
RevHealth	Agency	Account Manager	Other
RevHealth	Agency	Account Manager	Other

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
RevHealth	Agency	Account Manager	Other
Advarra	Other	Institutional Biosafety Committee Community Member	Pharmacovigilance
Karyopharm Therapeutics	Pharmaceutical/Biotech Company	Pharmacovigilance Graduate Intern	Pharmacovigilance
Karyopharm Therapeutics	Pharmaceutical/Biotech Company	Pharmacovigilance Intern	Pharmacovigilance
Karyopharm Therapeutics	Pharmaceutical/Biotech Company	PV Intern	Pharmacovigilance
ProPharma Group	Management Consulting Firm	PV Project Lead	Pharmacovigilance
TriNetX	Other	Associate Data Analyst: Pharmacovigilance & Safety	Pharmacovigilance
UBC	Management Consulting Firm	Safety Data Associate	Pharmacovigilance
Vertex Pharmaceuticals	Pharmaceutical/Biotech Company	Global Patient Safety Co-op	Pharmacovigilance
AbbVie	Pharmaceutical/Biotech Company	Regulatory Affairs Manager	Regulatory Affairs
AbbVie	Pharmaceutical/Biotech Company	RA Global Regulatory Strategy Manager	Regulatory Affairs
Aleon Pharma International	Management Consulting Firm	Regulatory Operations Project Manager	Regulatory Affairs
Allogene Therapeutics	Pharmaceutical/Biotech Company	Sr. Regulatory Affairs Specialist	Regulatory Affairs
Amgen	Pharmaceutical/Biotech Company	Senior Regulatory Affairs Associate	Regulatory Affairs
BeiGene	Pharmaceutical/Biotech Company	Labeling Associate	Regulatory Affairs
Boston Scientific	Pharmaceutical/Biotech Company	Regulatory Affairs Specialist	Regulatory Affairs
Digitas Health	Agency	Regulatory Review Senior Associate	Regulatory Affairs
Eli Lilly	Pharmaceutical/Biotech Company	Label Manager	Regulatory Affairs
Eli Lilly	Pharmaceutical/Biotech Company	Label Management Manager	Regulatory Affairs
Eli Lilly	Pharmaceutical/Biotech Company	Label Management Manager	Regulatory Affairs

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
Eli Lilly	Pharmaceutical/Biotech Company	Regulatory Affairs Contractor	Regulatory Affairs
Enhanced Compliance	Management Consulting Firm	Regulatory Affairs Associate	Regulatory Affairs
Genentech	Pharmaceutical/Biotech Company	Regulatory Product Development Program Manager	Regulatory Affairs
Genentech	Pharmaceutical/Biotech Company	Graduate Intern	Regulatory Affairs
Gilead Sciences	Pharmaceutical/Biotech Company	Regulatory Affairs Associate	Regulatory Affairs
Indivior	Pharmaceutical/Biotech Company	Medical Writing	Regulatory Affairs
Keros Therapeutics	Pharmaceutical/Biotech Company	Regulatory Affairs Associate	Regulatory Affairs
Merck	Pharmaceutical/Biotech Company	Global Labeling Lead	Regulatory Affairs
Merck	Pharmaceutical/Biotech Company	Senior Regulatory Affairs Specialist	Regulatory Affairs
Merck	Pharmaceutical/Biotech Company	Regulatory Affairs Scientist	Regulatory Affairs
Merck	Pharmaceutical/Biotech Company	Global Labeling Specialist	Regulatory Affairs
Mirati Therapeutics	Pharmaceutical/Biotech Company	Regulatory Affairs Associate	Regulatory Affairs
Pfizer	Pharmaceutical/Biotech Company	Regional Regulatory Strategist	Regulatory Affairs
Regeneron	Pharmaceutical/Biotech Company	Senior CMC Specialist	Regulatory Affairs
Roivant Sciences	Pharmaceutical/Biotech Company	Regulatory Affairs Writing Associate	Regulatory Affairs
Takeda	Pharmaceutical/Biotech Company	Global Regulatory Labeling Strategy Manager	Regulatory Affairs
Teva Pharmaceuticals	Pharmaceutical/Biotech Company	Regulatory Affairs Associate	Regulatory Affairs
Thermo Fisher Scientific	Pharmaceutical/Biotech Company	Senior Regulatory Affairs Specialist	Regulatory Affairs
TRI	Clinical Research Organization	Regulatory Compliance Associate	Regulatory Affairs
TRI	Clinical Research Organization	Regulatory Affairs Associate	Regulatory Affairs
AstraZeneca	Pharmaceutical/Biotech Company	Pharmaceutical Sales Specialist	Sales

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
Eli Lilly	Pharmaceutical/Biotech Company	Sales Representative	Sales
Eli Lilly	Pharmaceutical/Biotech Company	Senior Territory Manager	Sales
Eli Lilly	Pharmaceutical/Biotech Company	Sr. Territory Manager	Sales
Eli Lilly	Pharmaceutical/Biotech Company	Senior Territory Manager	Sales
Eli Lilly	Pharmaceutical/Biotech Company	Senior Pharmaceutical Sales Representative	Sales
Eli Lilly	Pharmaceutical/Biotech Company	Sr. Territory Manager	Sales
Novo Nordisk	Pharmaceutical/Biotech Company	Diabetes Care Specialist	Sales
Pfizer	Pharmaceutical/Biotech Company	Cardiology Health & Science Professional	Sales
Pfizer	Pharmaceutical/Biotech Company	Sales Representative	Sales
Sanofi	Pharmaceutical/Biotech Company	Sales Representative	Sales
Zynex Medical	Other	Sales Representative	Sales
Acel Health	Management Consulting Firm	Analyst	Strategic Consulting
Alkemi	Management Consulting Firm	Research Associate	Strategic Consulting
Aon	Management Consulting Firm	Pharmacy Consultant	Strategic Consulting
Blue Matter	Management Consulting Firm	Associate Consultant	Strategic Consulting
Boston Consulting Group	Management Consulting Firm	Senior Associate	Strategic Consulting
Clearview Healthcare Partners	Management Consulting Firm	Consultant	Strategic Consulting
Coulter Partners	Management Consulting Firm	Life Sciencse Research Analyst	Strategic Consulting
Destum Partners	Management Consulting Firm	Pharmaceutical Advisory & Consulting Associate	Strategic Consulting
Guidehouse	Management Consulting Firm	Sr. Consultant	Strategic Consulting
Guidehouse	Management Consulting Firm	Strategy and Transformation Consultant	Strategic Consulting

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
Infoverity	Management Consulting Firm	Healthcare Senior Consultant	Strategic Consulting
IQVIA	Management Consulting Firm	Consultant	Strategic Consulting
IQVIA	Management Consulting Firm	Consultant	Strategic Consulting
IQVIA	Management Consulting Firm	Associate Consultant	Strategic Consulting
IQVIA	Management Consulting Firm	Data Analytics Specialist	Strategic Consulting
Kineticos	Management Consulting Firm	Associate Consultant	Strategic Consulting
LEK Consulting	Management Consulting Firm	Life Sciences Specialist	Strategic Consulting
LEK Consulting	Management Consulting Firm	Life Sciences Specialist	Strategic Consulting
Leyton	Management Consulting Firm	Biotechnology Consultant	Strategic Consulting
McKinsey & Company	Management Consulting Firm	Associate	Strategic Consulting
Milliman	Management Consulting Firm	Healthcare Associate	Strategic Consulting
PharmaLex	Management Consulting Firm	Development Consultant and Scientific Affairs	Strategic Consulting
Prescient Healthcare Group	Agency	Senior Analyst, Advisory	Strategic Consulting
Recombinators	Management Consulting Firm	Strategy & Innovation Consultant	Strategic Consulting
SciLucent	Management Consulting Firm	Consultant	Strategic Consulting
SciVida	Management Consulting Firm	Life Sciences Associate Consultant	Strategic Consulting
The Brooks Group	Management Consulting Firm	Pharmaceutical Consultant	Strategic Consulting
Triangle Insights Group LLC	Management Consulting Firm	Associate Consultant	Strategic Consulting
Trinity Life Sciences	Management Consulting Firm	Commercial Analytics Consultant	Strategic Consulting
TruDataRx	Management Consulting Firm	Associate	Strategic Consulting
ZS	Management Consulting Firm	Associate Consultant	Strategic Consulting

EMPLOYER	EMPLOYER TYPE	TITLE	FUNCTIONAL AREA
ZS	Management Consulting Firm	Associate Consultant	Strategic Consulting
ZS	Management Consulting Firm	Associate Consultant	Strategic Consulting
ZS	Management Consulting Firm	Strategy Insights & Planning Associate Consultant	Strategic Consulting
ZS	Management Consulting Firm	Associate Consultant	Strategic Consulting
ZS	Management Consulting Firm	Associate Consultant	Strategic Consulting
ZS	Management Consulting Firm	Consultant	Strategic Consulting
ZS	Management Consulting Firm	Strategic Insights & Planning Associate Consulting	Strategic Consulting
ZS	Management Consulting Firm	Strategy Insights & Planning Associate Consultant	Strategic Consulting
ZS	Management Consulting Firm	Consultant	Strategic Consulting