



## INDUSTRY PHARMACISTS ORGANIZATION



**James Alexander, PharmD**

*Chief Executive Officer and Founder  
Industry Pharmacists Organization*

### Interested in exploring non-traditional careers for PharmDs?

Many pharmacists like me have enjoyed a rewarding career in the pharmaceutical industry by helping bring new medicines to patients who need them and impacting patient care on a population level. I started IPhO to ensure that students like you would have access to the same kinds of amazing opportunities that I did! If this sounds interesting, we hope that you will engage with IPhO to explore all of the diverse career paths available to PharmDs.



**YOUR PROVEN PATH TO INDUSTRY**  
INDUSTRYPHARMACIST.ORG



## YOUR PATH TO INDUSTRY STARTS HERE



**Kiara Wilson, PharmD**

*Former National Student Officer*

### **I'm early in pharmacy school, how would an IPhO membership benefit me?**

It's critical to start early! An IPhO membership can broaden your knowledge about roles within the pharmaceutical industry and help you build a strong foundation for success. You'll learn about industry companies, network with industry professionals, and get a jump start on your path to a fellowship or entry level role.

### **How can I learn more about functional areas for industry pharmacists?**

Early on, I admit I had no idea what a functional area even was. One of my favorite resources on the IPhO website is "Industry Pathfinder," which can help you better understand common functional areas for pharmacists, including their responsibilities and example job descriptions.

### **Why should I join my school's local IPhO chapter?**

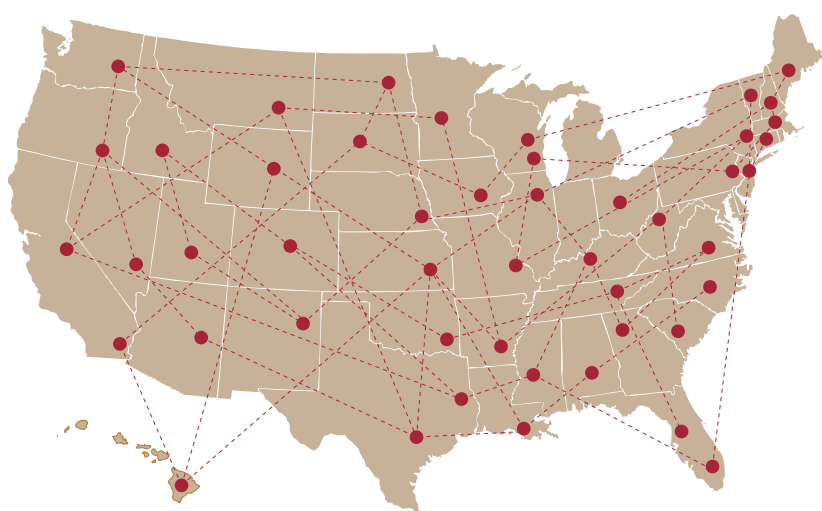
Getting involved with your school's chapter will connect you with other industry-minded students. You'll benefit from in-person professional development and networking events, and participation in the IPhO VIP Case Competition—a chance to dive into the drug development process.

### **What are some of the most popular IPhO resources for students?**

There are so many great resources on the website! If you're pursuing a fellowship, bookmark Fellowship Central and the Fellowship Catalog (more on these below). Be sure to attend the IPhO Annual Meeting each year. Browse (free!) professional development webinars. And definitely take advantage of the one-on-one career coaching services. Read on for a full list of what's available!



## JOIN IPhO TODAY TO ENJOY THE BENEFITS OF FULL MEMBERSHIP!



**With 100+ student chapters,** IPhO members can build professional connections with other like-minded students from across the nation. Chapters host exclusive local events with experienced industry pharmacists, giving them invaluable career development opportunities.



**Nicole Fuchs Thompson,**  
**PharmD, MBA**

*Global Medical Affairs  
Former National Student Officer*

“ Being part of IPhO for the last 5+ years of my professional career has allowed me to grow as an industry professional and establish a successful career in the pharmaceutical industry. I grew my professional networking, developed leadership skills by serving as a mentor to younger students and current fellows, and led key projects that supported the organization. I am thankful for the professional development IPhO provides to industry pharmacists and am proud to be a part of an organization that is continuously highlighting the value pharmacists provide within the industry setting. ”





# ALL THE RESOURCES YOU NEED, ALL IN ONE PLACE



## Upcoming Student Events

- In-person and virtual networking events help you build professional connections and learn about latest industry trends.



## Internship/Leadership Opportunities

- Get involved with IPhO through a student leadership and/or virtual internship position, and play a key role in the development of important organizational initiatives.
- Bookmark our industry internship feed, which is updated with new positions on a frequent basis, and sign up for new internship email alerts!



## Industry Certificate Programs

- Our courses will give you the strong foundation of industry knowledge that prospective employers look for in their candidates.



## Midyear and Fellowship Prep

- Our newly-updated fellowship guide contains need-to-know information, developed by fellows who went through the process not long ago.
- FellowMatch connects students with prospective fellowship sponsors through an easy-to-use application portal.
- Fellowship Central is your hub for the latest fellowship recruitment news and information.
- Connect with current fellows to get your fellowship questions answered.



## Entry-Level Roles

- We've developed a resource center to guide students on how to enter industry directly, without a fellowship.
- Bookmark our direct-to-industry job feed, which is updated with new positions on a frequent basis, and sign up for new job email alerts!



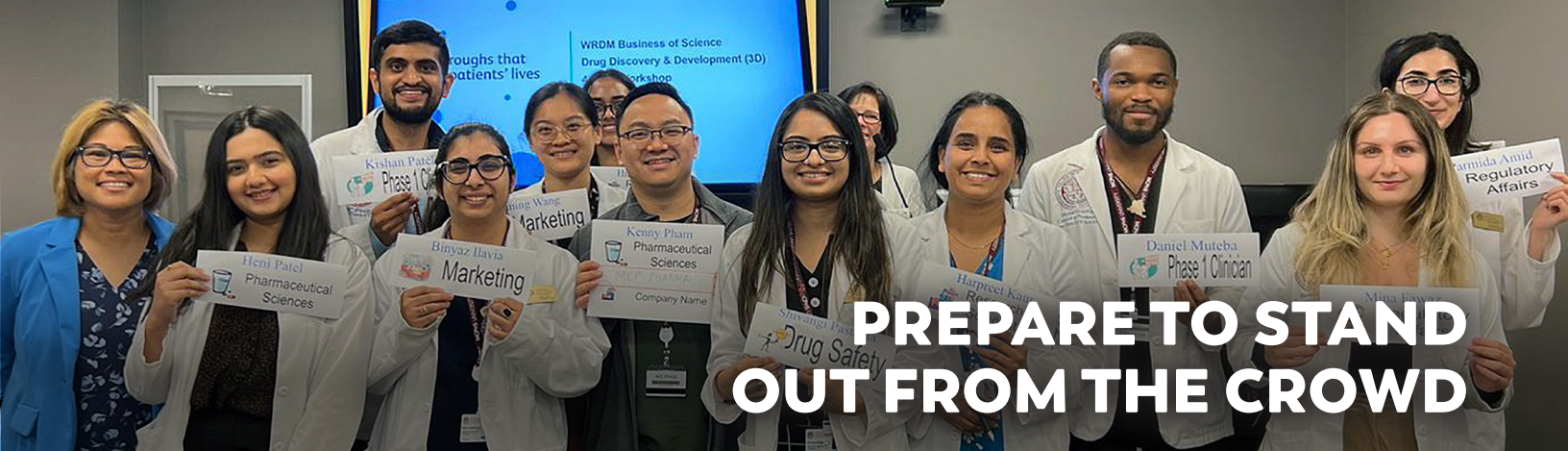
## Professional Development Resources

- Industry Pathfinder helps you discover your own personal professional action plan to help you break into industry – with or without a fellowship.
- Learn about all the most common industry pharmacist roles.
- Read stories from current industry pharmacists about how they landed a role without a fellowship.
- View webinars covering professional development topics such as optimizing APPEs for industry, virtual interviewing tips, building your industry-focused LinkedIn, and much more!



## VIP Case Competition

- A highly-recognized annual competition that challenges students to design a cohesive drug development and commercialization plan for a theoretical new molecular entity.



# PREPARE TO STAND OUT FROM THE CROWD



## 360+ Fellowship Prep

- A complete package of resources to prepare for the fellowship application cycle, whatever it may look like.
- Includes two coaching sessions, fellowship eBook, and a year of IPhO membership.



## Fellowship eBook

- This comprehensive digital book will help you navigate the Fellowship application process, both pre- and post-COVID. You'll get interviewing tips, a roadmap for success starting from the beginning of pharmacy school, and much more. Plus, get real-world examples shared by fellows and preceptors.



## One-on-one Coaching

- Choose from an impressive roster of experienced IPhO coaches.
- Build your own personalized career action plan.
- Participate in mock interviews with experienced fellows and industry pharmacists.
- Discover your strengths and weaknesses.
- Receive constructive feedback.



## Leadership Opportunities

- Gain invaluable leadership experience as an IPhO National Student Officer.
- Represent your school's chapter as an Executive Board Officer.
- Author scholarly publications.
- Participate in the IPhO Virtual Internship.



**Jessica Blaze,  
PharmD, MBA**

*Strategic Marketing  
Former National Student Officer*

“IPhO has been instrumental in my journey from pharmacy student to fellow. I joined my P1 year and was exposed to resources on the IPhO website, including the industry pathfinder and on-demand CV seminar that provided invaluable insights, setting me up for success early on. While maintaining national membership each year, I got involved at the national level in multiple capacities, which connected me to a network of industry professionals across the nation. Joining IPhO was easily the best decision!”



# START HERE. GO ANYWHERE.

IPhO is your tried-and-true ticket to a career in industry. Becoming a member means joining a network of experienced industry professionals who know what it takes to succeed and will help you reach your full potential!

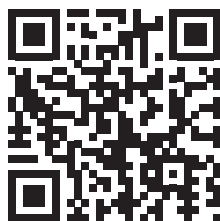
Take advantage of low student membership rates to gain full access to the latest in fellowship news and information, direct access to recruiters, a catalog of current fellowships, and so much more.

**GET FULL MEMBERSHIP FOR A  
SPECIAL ACADEMIC RATE! JOIN TODAY.**

## IPhO ANNUAL MEETING

This can't-miss virtual event connects hundreds of student pharmacists from across the country, allowing them to learn from members of the IPhO National Fellows Council and key industry leaders. Attendees will build the skills necessary to navigate their personal path to industry, stand out as an applicant, and accelerate their career.

**Visit [industrypharmacist.org/IAM](https://industrypharmacist.org/IAM) to learn more!**



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